

CONFERENCE

RICS Australasia Commercial Property Conference

Investigate the key challenges facing the commercial property sector and equip yourself with the knowledge to succeed.

12th October 2023



Type of event

Online

CPD Hours

4

Formal

With economic instability persisting and exerting pressure on market health, our conference aims to provide a comprehensive analysis of trends shaping consumer behaviour, investor patterns, and stakeholder dynamics. By gaining a holistic understanding of these factors, attendees will acquire invaluable knowledge on how to navigate economic uncertainty effectively.

Through insightful discussions, speakers will examine the potential applications of data and technology to enhance operational efficiencies and develop adaptable strategies in response to a rapidly changing world. Additionally, an exploration of energy and power solutions will shed light on how attendees can build sustainable property portfolios capable of withstanding future challenges. As a final highlight, a panel of accomplished young professionals in the commercial property sector will share their experiences, offering valuable insights into industry entry and illuminating the elements required to foster a stable and thriving commercial property sector in the years to come.

In an era of constant change, adapting to a dynamic world is crucial for building a healthy property portfolio. By effectively addressing concerns surrounding valuation, climate change, and the integration of emerging technologies, attendees will position themselves one step ahead of their industry peers. Join us and seize the opportunity to shape a prosperous future for the commercial property sector.



Programme



ANZ
12 Oct 23

Time zone:

AEDT	NZDT	
10:30	12:30	**Registration**
11:00	13:00	**Welcome and opening remarks**
11:10	13:10	**Lending Markets and Capital Flows in Australasia** Tightening economic conditions and the post covid use of office space have created increasingly challenging conditions for developers, property owners and investors. Sourcing debt for new developments has become harder and more expensive but are international investors still seeing ANZ as a market where there will be medium and long term returns? Join our panel of experts as we delve into the both capital flows into the region and the best opportunities for sourcing capital to develop various asset classes. Moderator: **Katy Dean**, Head of Research, Research & Consultancy Sydney, Savills Speaker(s): **Richard Kirke FRICS**, International Sales Director, Capital Markets, Colliers NZ **Karsten Simpson**, Head of Australia, Keppel Capital **Martin Green**, National General Manager, Property Finance, Westpac Bank **Domenic Lo Surdo**, Group Executive Chairman, Stamford Capital Australia
11:50	13:50	**Break**

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12:00	14:00	**Valuation in the Current Climate** In the current climate of economic uncertainty, businesses are facing significant challenges including increasing energy prices, rising interest rates, remote working and supply chain unpredictability. This panel will take a closer look at valuation in an uncertain market – including approaches to valuation, market transparency, recent valuations, pressure on valuers and RICS Standards in this respect. Moderator: **Steve Choi**, Head of Valuation Knowledge and Practice, RICS Speaker(s): **Kelly Woodman MRICS**, Valuations Manager, Stockland **Steve Williams**, Non-Executive Director, Capright **Dale Winfield**, Head of Value and Risk Advisory Australasia, JLL **Steve Surridge**, Founder, Forbury
12:40	14:40	**Break**
12:50	14:50	**Build to Rent – The New Powerhouse Asset Class?** Join us for an insightful panel discussion on the thriving Build to Rent market, which has shown remarkable resilience in the face of market instability. This engaging session will delve into the legislative changes and demand drivers occurring in Australia and New Zealand, plus we'll consider the European experience where BTR has a much more developed history. We aim to provide valuable insights into the challenges and opportunities associated with building a portfolio in this rapidly evolving sector. Moderator: **Paul Savitz**, Director, Operational Capital Markets Sydney, Savills Speaker(s): **Jonathan Manns FRICS**, Senior Director, Head of Wellington & Head of Strategic Advisory, JLL NZ **Antoine Mesnage**, Head of Australia, AXA IM

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13:30	15:30	**Break**
13:40	15:40	**The Pathway to a Net-Zero Portfolio** As business, investors and governments drive towards Net Zero, the focus on the carbon footprint of property assets will continue to soar. Through examples and industry best practice, our panellists will provide valuable insights, actionable strategies, and practical solutions for those seeking to create a sustainable property portfolio. Moderator: **Abhinav Tiwari**, Associate Director, Sustainability, Cushman & Wakefield Speaker(s): **Saatyesh Bhana**, Head of Sustainability, Argosy NZ **Theo Smyrniotis**, General Manager QV1, CBRE **Anna Rusk MRICS**, Principal, ResolveXO NZ **Aodhgan Murphy**, Associate, WT Partnership
14:20	16:20	**Break**
14:30	16:30	**Gen Z: Engaging, Communicating and Collaborating with Younger Property Professionals** Discover how we can attract a wider range of young talent and foster an inclusive environment that embraces fresh perspectives. Our panel consists of young achievers who are making waves in the property industry. Delve into their motivations, communication methods, and skillsets, as we seek to understand their vision for the future of the profession and the role of property professionals. Speaker(s): **Lucie Kendall**, Trainee Building Surveyor, Bayleys NZ **Renee Lintott**, Senior Analyst, Colliers NZ **William Villaflor**, Analyst, Frasers Property Industrial **Adam Kabbara**, Senior Quantity Surveyor, WT (Australia & New Zealand)

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15:10	17:10	**Break**
15:20	17:20	**AI in Commercial Property – A New Digital Revolution?** In this engaging discussion, we will explore the expanding landscape of AI in the property sector. We'll uncover the possibilities, opportunities, risks and potential pitfalls that come hand-in-hand with its utilization. By delving into the diverse applications of this groundbreaking technology, we will shed light on the strategic opportunities it presents, while also dissecting the necessary skills required to fully harness its potential benefits. Don't miss this enlightening session that will equip you with valuable insights into the power of AI in the commercial property realm. Speaker(s): **Ashleigh Whitmore**, Head of AI Creative, APAC, JLL **Cuong Quang**, Executive Director and Co-Founder, Octant AI **James Vaughan**, Head of Data Products, Corelogic **Anycie Barakat**, Head of Generative Design, Archistar **Robin Rivaton**, CEO, Stonal
16:00	18:00	**Closing remarks from Conference Chair & end of conference**

Delivering confidence

We are RICS. Everything we do is designed to effect positive change in the built and natural environments. Through our respected global standards, leading professional progression and our trusted data and insight, we promote and enforce the highest professional standards in the development and management of land, real estate, construction and infrastructure. Our work with others provides a foundation for confident markets, pioneers better places to live and work and is a force for positive social impact.

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